

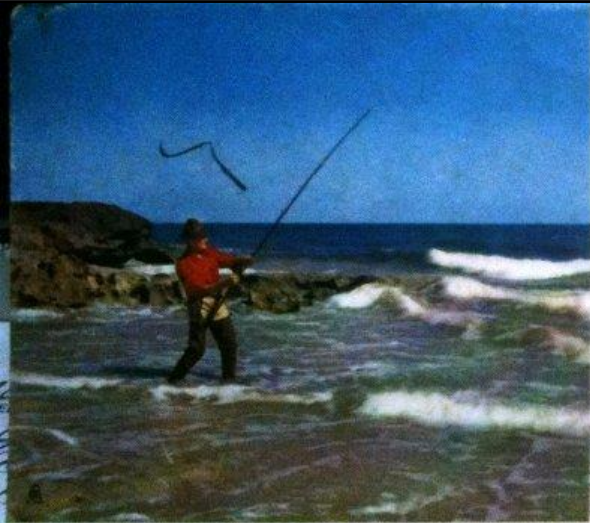
Blair Supply Corporation

Monthly Newsletter

Issue 2, December 2011

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Strike One!

*It takes more than equipment —
It takes the expert know-how we have*

at

ALVIN BLAIR & CO.

244 PAUL RD. (ROUTE 252) ROCHESTER 11, N. Y.

☎ GE. 8-0647 ☎

“WATERWORKS A SPECIALTY” — WATER MAIN INSTALLATIONS & SERVICE

Emergency Repairs by Skilled Workmen

TRENCHING

EXCAVATING



OFFICE
and
YARD

GE. 8-0647

After 5 P. M.
Sundays
and Holidays



ELWIN BLAIR—Hilton EXport 2-2182
LORETTA B. SIMMONS—Glen. 3-8633-M

Flash back to the past...

In this photograph, you can trace back to the beginnings of Blair Supply Corporation when brother and sister, Elwin Blair and Loretta Simmons founded Blair Supply Corporation. Today, our company is still proud to provide the expert know-how through our highly knowledgeable and experienced staff. Thank you for allowing us to make “waterworks a specialty” at Blair Supply.

Did You Know?

Blair Supply Corporation’s investment in the **HDPE market** is not exclusive to stocking fittings and pipe! It also includes **sales and rentals of butt fusion machines** up to 20” dips size, as well as **electrofusion machines**. Call us today for information on sales, rental, or training.

Contact Information and Branches

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Welcome To Our December E-Newsletter!

In this newsletter, you will find some of our featured products, including an informational video on one of our featured products. Be sure to click the link and check out the video for more information about the Hymax coupling from Total Piping Solutions. You will also read about some industry fun facts, news, and recent jobs/ partnerships that Blair Supply has achieved in the last month. We hope that you enjoy learning more about the variety of products that Blair Supply has to offer you. If you would like more product information or line cards, please email abm@blairsupplyusa.com, call us at 585-436-9624, or visit us online at www.blairsupplyusa.com.

This Month's Featured Products



Product Overview

Reed pipe descalers remove scale, dirt, and corrosion from the pipe surface to allow more effective cutting, joining, gasket/valve seating, or other operations. Use them to clean pipe before cutting, water tapping or drilling.

Reed Pipe Descalers

- Faster and more effective than chisels, chains or files
- Need only 2" of clearance around the pipe
- Roller handles allow smoother movement
- DS12 and DS36 chain descalers are made of zinc-plated steel for corrosion resistance and toughness
- Scrapers are welded on for long life and can be sharpened
- DS12B
 - o A heavy-duty power transmission belting descaler
 - o Handles and scrapers are blackened for rust protection
- Reed also offers replacement belts with scrapers attached
 - o Simply bolt the new belt onto the handle
- **Benefits include**
 - o lighter weight than all-metal descalers or chains
 - o longer length to ease back strain during use
 - o high-profile scrapers don't clog with dirt as readily

http://www.reedmfgco.com/index.html?screen=pipe_descalers

Technology Featured Product of the Month



Click on the **Hymax Coupling** image below for more information about the Hymax product.

Enjoy!



Hydrant & Curb Marker Flexi-Flags



Features:

- Field tested with staff, bracket, and spring
- Made of galvanized spring steel
- Topped with an orange HDPE flag
- The one-piece staff, coil spring, bracket combination is 53" or 72" tall
- The HDPE flag provides approximately 20 square inches of surface area

Benefits:

- Fire departments rely heavily on finding visible hydrants quickly in deep snow, heavy brush, or weed growth.
- The Nordic Hydrant Marker marks the fire hydrants and Curb Markers mark curbs for easy identification throughout the entire year.
- Snow removal personnel also benefit from seeing the brightly colored flag and avoid hitting a hydrant or curb with their snowplows.



RoDon

Are you prepared for the snow? Plan ahead and order your hydrant markers today!

Hydra-Finder Features

:: Hydra-Finder™

- High day/night visibility
- 360 degree total flexibility
- Universal mounting brackets
- Corrosion free
- UV resistant
- May be ordered in standard 5' length or customer specified 7' lengths
- Available in orange, yellow, blue, or green
- Fluorescent striping available upon request
- Includes customer specified "L" or "flat" steel mounting bracket
- Includes MIL SPEC spring mount
- No maintenance
- Leave up all year round



<http://www.rodoncorp.com/firedept/1.1.hydra.php>

Successful Partnership

Village of Lyons

December marks the end of 2011, but the beginning of a new era for the Village of Lyons. The new partnership between the village and Blair Supply began over 2 years ago when Mike Salerno, Director of Public Works, attended his first NYCom Public Works School in Canandaigua, NY. While attending, he realized that the villages "Cash Registers" were broken and as a result, he decided to partner up with Blair Supply.

Just recently, the Village awarded Blair Supply a contract to purchase the first Advanced Metering Analytics (AMA) System in New York State, Badger Meters Orion SE AMA Metering System, which offers a new "Asset Management" tool to monitor their entire Water System from the Dashboard of his Computer! A big Thank You to Mike Salerno DPW, Mayor Corrine Kleisle, and Derrick Anderson with MRB.



In this photo from Left to Right:
John Murphy, Corrine Kleisle, Mike Salerno



Click the photo to learn about the Badger
Meter Orion AMA System

Featured Industry Links

www.cleanwatercouncil.org

www.pepipe.org

www.uni-bell.org

Water Fun Fact of The Month

Approximately 85 percent of U.S. residents receive their water from public water facilities. The remaining 15 percent supply their own water from private wells or other sources.

(<http://www.allaboutwater.org/water-facts.html>)

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Industry News

Upcoming Standards & Compliance Regarding Lead-Free Requirements

On January 4, 2011, President Obama signed legislation (S.3874, the Reduction of Lead in Drinking Water Act) into federal law. The Act amends the "Safe Drinking Water Act" by, in part, limiting the lead content to not more than a weighted average of 0.25% with respect to the wetted surfaces of pipes, pipe fittings and fixtures. Don't let talk of pending changes to NSF 61 or the eventual issuance of a new NSF 372, or even the likelihood of an updated AWWA C800 cause confusion about when the change to no-lead will be mandated. The federal law is very clear: **January 2014 is the deadline.** Also keep in mind that the federal regulations call for "no-lead" brass, which is substantially equivalent to what some are calling low-lead, lead free, Federalloy, EnviroBrass, etc.—they are equivalent and all must meet the same 0.25% maximum lead content by weight requirements.

All water industry brass product manufacturers are expected to convert their entire stock to low-lead brass well in advance of the deadline, with some industry spokespeople saying orders for traditional leaded products will likely cease being accepted six months or more ahead of the deadline! In fact, some are calling for inventories at all levels to be fully converted a full year in advance.

Blair Supply and its vendors are working towards converting as quickly as possible. For more information on the new legislation click on the following links.

Badger Meter: [Link for Badger Meter Low Lead Statement](#)

Ford: [Link for Ford Meter Box Low Lead Statement](#)

[Link 2 for Ford Meter Box Low Lead Statement](#)

Mueller: [Link for Mueller Low Lead Statement](#)

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