

# Blair Supply Corporation

Monthly Newsletter

Issue 1, November 2011



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## Giving back to the community...

In this photograph, Blair Supply President, Kevin Murphy, tours and educates a group of civil engineering students from Rochester Institute of Technology (RIT) on October 8, 2011. This is an event that Blair Supply has been hosting for over 10 years.

## Welcome To Our First E-Newsletter!

Blair Supply has decided to begin publishing a monthly newsletter for our valued customers, prospective customers, and other related industry professionals. In our newsletters you will find some of our products being highlighted each month, new product information, industry information, news and links, community involvement, tradeshow schedules, and much more. You will also find contact information for sales, quotes, and any other inquiries you may have. If you have any further questions or would like more information about Blair Supply Corporation, feel free to email, Allison Murphy at [abm@blairsupplyusa.com](mailto:abm@blairsupplyusa.com), call us at 585-436-9624, or visit us online at [www.blairsupplyusa.com](http://www.blairsupplyusa.com).

## About Us

Blair Supply Corporation continues to be recognized as a leader in the Utility Distribution Industry in New York State through its active support and involvement of industry associations and a quality first value system of products and services. We pride ourselves on our experience, knowledge, trust and dedication to our customers and industry.

## Contact Information & Branches

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## Successful Partnership

Village of Brockport awards Blair Supply Corporation (BSC) the contract for its automated water metering upgrade project. BSC will be furnishing them with Badger Meters complete with Orion Radio reading system technologies. The Village will be replacing approximately 1800 services over the (2) year contract.



### Product Overview (image to the left)

Badger Meter offers three AMR/AMI hardware solutions for water and gas utilities as part of the ORION product family. These proven hardware solutions are all part of a comprehensive [Advanced Metering Analytics \(AMA\)](#) system.

## Technology Featured Product of the Month

Click on the Ford pipe repair clamp image below in order to watch an educational video on proper use of the Ford repair clamps. Enjoy!

Ford Repair Clamps provide a simple and economical way to repair holes or breaks in water mains. Ford Repair Clamps are available in a wide variety of styles and pipe diameters.

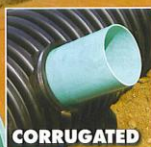
### Ford Pipe Repair Products



# QwikSeal™

by Fernco, Inc.

## UNIVERSAL DRAIN PIPE CONNECTOR



CORRUGATED



SDR-35



CONCRETE



CLAY

If you can **core through it**,  
QwikSeal can **connect to it**.

U.S. 1-800-521-1283 • Canada 1-800-265-7518 • [www.fernco.com](http://www.fernco.com)



### Quikseal Advantages:

- Meets ASTM C 923
- When tested in Concrete Manholes:
  - Creates a compression seal that is water tight up to 10 psi
  - Can handle up to 7 degrees of deflection
- Easy color identification
  - Grey = Sch 40
  - Green = SDR-35
- Not dependant on the host pipe size, type or material
- Reduced complexity:
  - 1 QwikSeal = Many Solutions
- Less inventory = More turns

For more information contact a sales representative  
[http://www.fernco.com/sites/default/files/qwikseal\\_salesheet\\_MF1110.pdf](http://www.fernco.com/sites/default/files/qwikseal_salesheet_MF1110.pdf)



# Industry News

## Water Infrastructure Finance Reform

Have you been keeping up to date with the Congressional movements in our industry? We have! Keep up with the news by visiting [www.cleanwatercouncil.org](http://www.cleanwatercouncil.org).

The article titled, *US Congress to Simplify Water Infrastructure Finance*, from [www.waterlink-international.com](http://www.waterlink-international.com) was one that caught our eye this month. The article spoke about how the House of Representatives is being urged to pass the Sustainable Water Infrastructure Investment Act of 2011" (H.R. 1802). This act aims to invest 50 billion dollars in private capital towards water and wastewater projects over the next 10 years, which could create about 1.4 million jobs.

"H.R.1802 would exempt water and wastewater products from existing volume caps on private activity bonds. Local and state governments can use the tax-exempt bonds to partner with private investors to achieve lower overall costs for infrastructure repair and construction projects, while shifting debt risk from the government entity to the private partner (waterlink-international.com)."

So far, 42 legislators have signed on to co-sponsor the act. In addition, there has been a similar bill introduced in the Senate (S.939). Stay tuned for more information on legislation and reform in our industry!

### Featured Industry Links

[www.cleanwatercouncil.org](http://www.cleanwatercouncil.org)  
[www.pepipe.org](http://www.pepipe.org)  
[www.uni-bell.org](http://www.uni-bell.org)

### Water Fun Fact of the Month

*The average person in the United States uses anywhere from 80-100 gallons of water per day. Flushing the toilet actually takes up the largest amount of this water.*

[www.allaboutwater.org](http://www.allaboutwater.org)

### Sales Contacts

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