



[Click to view this email in a browser](#)

www.blairsupplyusa.com



Blair Supply Newsletter July 2012

WELCOME TO OUR JULY NEWSLETTER

"A good decision is based on knowledge and not on numbers." -Plato

[Blair Supply Corporation](#)

Featured Vendor

JM EAGLE

JM Eagle is expanding HDPE production to meet Northern Markets. In late June, they began producing PE water pipe up to 36 inches in diameter and gas pipe at two plants (Sunnyside, WA & Meadville, PA). All lines will be complete by September at the two plants.

"JM Eagle looks forward to better serving customers in the water and gas markets in the northern part of the country, as well as in Canada."



[Learn more here](#)

VERSA-MAX SERIES 3100 Repair Clamp & Coupling Total Piping Solutions

Advantages:

*Open & Wrap around pipe like a repair clamp OR leave it closed and stab in on like a coupling



*Works both ways without disassembly

*Wide range product: One size per nominal diameter in the 6" and 8" diameters

*Overall adjustable range of up to 1.26 inches diameter

* Lightweight featuring Type 304 stainless steel, 4 easy to tighten stainless steel bolts protected with Maxi-Lube anti-seize plating to prevent galling, lugs are high-impact polycarbonate, non-glued hydraulic gasket is available in an NSF 61 registered EPDM compound compatible for drinking water and sewerage applications

MOST VERSATILE PRODUCT IN THE INDUSTRY

- 1.) As a stab product
- 2.) As a transition fitting
- 3.) As a super wide range wrap around repair clamp

[Versa-Max Series 3100 Informational Brochure](#)

SUCCESSFUL PARTNERSHIP

Village of Macedon Wastewater Treatment Plant Improvement Project

- **Operator:** Jerry Locey Chief WWTP Operator

NY RURAL WATER CONFERENCE

Blair Supply would like to thank all of our valued customers who found the time to stop by our booth amid the distractions of the "Casino" and in between educational classes. They were greeted by our inside customer service rep Penny Wolfe along with some of our outside sales reps, Dana Dziegiel, Norm Carley and John Murphy. We also managed to get in socializing activities with vendors and attendee's at Carnival Tuesday evening.



WATER FUN FACT

Water dissolves more substances than any other liquid. Wherever it travels, water carries chemicals, minerals, and nutrients with it.

Allaboutwater.com

Rochester Branch

785 Beahan Road
Rochester, NY 14624
Tel: (585) 436-9624
Fax: (585) 436-1907

Northeast Branch

22320 Teal Drive
Watertown, NY 13601
Tel: (315) 788-4846
Fax: (315) 782-7314

Eastern Branch

Gansevoort, NY 12831
Tel: (518) 587-2114

- **Problems:** Three T-6 Gorman Rupp pumps installed in a plant upgrade in 1993 that were not plumb and square to the walls of two wet wells or each other. With them not being tied in before doing this, there was a tremendous amount of deflection in the piping. If a problem arose, only one pump could be used for both wet wells. These three pumps were isolated from each other so switching from one to the other was a task. They were also plumbed from 6" to 4" thru the walls causing the pumps to over work and efficiency problems. At the same time maintenance on the pumps was close to impossible since they were tied in using at least three, 90 degree bends, which added to the cavitation.
- **Solutions:** Working together with John Murphy and Blair Supply Corp, we were able to replace all of the old piping, valves, and increased the suction size from 4" to 6" going thru the walls using only one 90 degree bend. John proposed using HDPE pipe for its enhanced flow factor for efficiency, and saving between \$3-4000.00 over ductile iron piping. We tied in all three pumps allowing them to pump together or individually from either wet well. Altogether, the improvement has led to improved efficiency, and cost saving. This was one of the best improvements we have done in house and we would like to thank John Murphy & Blair Supply for their support and expertise.



Fax: (315) 765-6190
Southern Tier
8125 Kanona Road
Avoca, NY 14809
Tel: (607) 566-2214
Fax: (607) 566-2441

INDUSTRY UPDATES

[Creative Financing Tools to Fund Water Infrastructure](#)

[Frack Water Market to Reach \\$9 B in 2020, Spur Water Treatment Innovations](#)

[Public- Private Partnership Teams for Water Sustainability Project](#)

[Report Forecast Trend that will Impact Water Utility Industry](#)
[Report: Residential Water Treatment Shows Major Growth in Developing World](#)

[Water Community Urges Students, Job Seekers to 'Work for Water'](#)

If you no longer wish to receive these emails, please reply to this message with "Unsubscribe" in the subject line or simply click on the following link: [Unsubscribe](#)

[Click here](#) to forward this email to a friend

Blair Supply Corporation
785 Beahan Road
Rochester, New York 14624
United States

[Read](#) the VerticalResponse marketing policy.

